



Case Study

Speedway SuperAmerica



CHALLENGE

In 2001, Speedway SuperAmerica was in need of a service provider that could perform compliance testing, tank cleaning and ongoing preventive maintenance inspections on its 1,600 underground storage tank locations (USTs) throughout nine states (Illinois, Indiana, Kentucky, Michigan, Minnesota, Ohio, South Dakota, Wisconsin and West Virginia).

The compliance testing is mandated by the EPA and must be performed annually. It is also integral in the early detection of leaks and other system malfunctions often caused by corrosion or wear. Leaks and system malfunctions can harm the environment by allowing hazardous chemicals to be released into the soil, groundwater or waterways. Testing is also important to petroleum suppliers, like Speedway, because their reputations are contingent on consistently providing consumers with high quality, contaminant-free petroleum.

Speedway needed complete confidence in the provider it selected. It needed a vendor with the capacity to handle Speedway's large geographical coverage, yet flexible enough to tailor-make a program specifically for them.

Speedway selected US Tank Alliance. Headquartered in Columbus, Ohio, with four additional regional offices throughout the United States, US Tank Alliance manages compliance and emergency testing as well as cleaning services for a variety of UST clients—from major oil companies to sole proprietors. US Tank Alliance was established in 2001 by president and CEO Fernando Crosa. Today the company is positioned among the top-four regional UST testing and cleaning companies in the world.

"Speedway had an existing relationship with Fernando in his previous role with a national petroleum services corporation," said Stott Hiser, Speedway's corporate manager of construction, environmental and maintenance. "We selected US Tank because we were confident that Fernando had the level of knowledge and expertise, as well as the ability to provide the superior service that Speedway expects."

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SOLUTION

US Tank Alliance implemented its TANKTRAXX system for scheduling and tracking the annual inspections of Speedway's 1,600 sites. US Tank meticulously checks piping leak detection, spill prevention and overfill prevention systems, which are the most common factors that cause malfunction and can result in environmental hazards. All of Speedway's tank assets were uploaded into TANKTRAXX and a simple, yet reliable compliance plan was created.

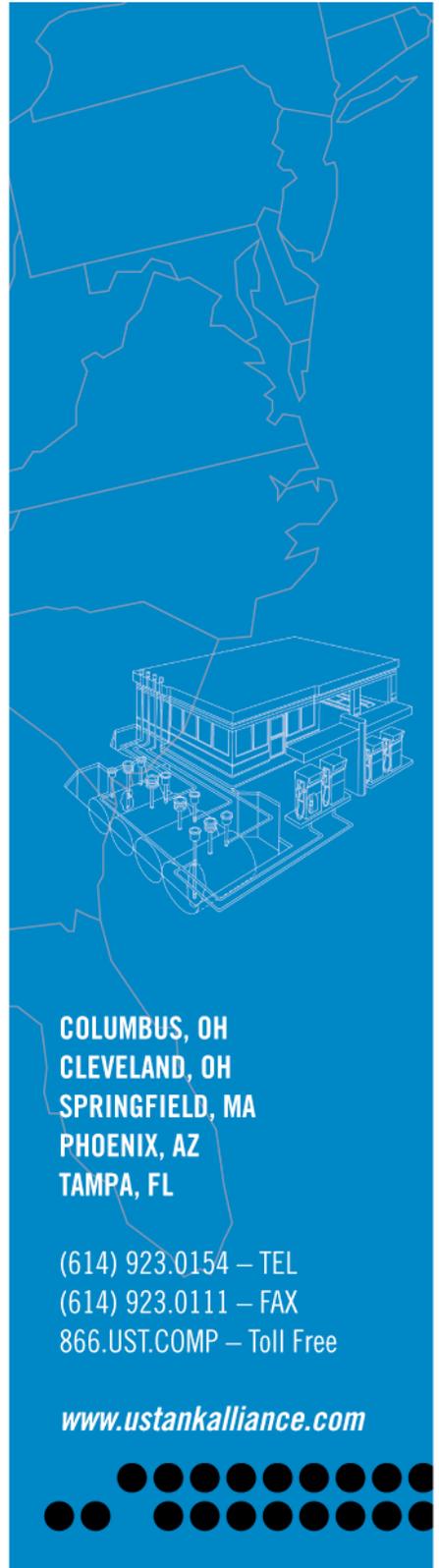
The company offers a 100 percent guarantee that the tanks will be compliant with local, state and federal regulations. This strategic approach to scheduling and tracking tests ensures the right tanks are cleaned and inspected at the right time.

"US Tank continues to exceed our expectations because they always respond very quickly to our needs," said Hiser. "Fernando's response to our requests has been outstanding. US Tank is also very proactive in giving us updates on scheduled cleanings and any concerns they have. They are always looking out for our best interests."

US Tank Alliance also began applying its PetroPure solution to clean and protect Speedway's tanks. PetroPure removes contaminants by using a unique "trollball" methodology, which entails pressure washing the entire interior of the tank with a powerful cleaning agent to break up sludge and sediment. US Tank then pumps the contents of the tank through an aboveground micro-filtration system that removes the impurities. Once the impurities have been removed, the filtered fuel is returned into the tank.

RESULT

Speedway has been able to enjoy a consistent compliance record because of US Tank's inspection regimen. Speedway has also benefited from maintaining its reputation as a provider of high quality fuel. In addition, daily inventory records have been more accurate, allowing for more precise reporting. Systems and sensors that appear likely to malfunction are detected earlier and quickly restored or replaced to optimize performance. Ultimately, potential environmental hazards are averted, ensuring that natural soil and water resources remain uncontaminated.



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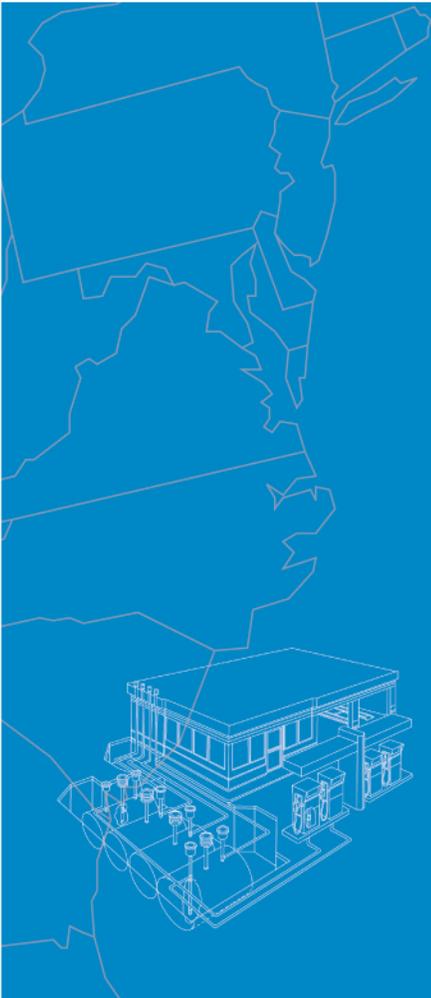
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"I would definitely personally refer US Tank to someone in need of their services simply because of their ability to handle a variety of small- and large-scale projects—and because they are able to get the job done efficiently and cost-effectively," said Hiser. "They conduct themselves very professionally throughout the entire process."

US Tank Alliance has been Speedway's sole tank testing provider since 2004.

Fernando Crosa is president and CEO of US Tank Alliance Inc., a multi-regional environmental services company specializing in tank cleaning, tank testing and compliance management services. For more information, visit www.ustankalliance.com, or call toll free 1-866-UST.COMP (1-866-878-2667).

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